## Webinar: Financial Pathways to Independence

While you are waiting for the webinar to begin, please post your answer - "yes" or "no" - in the chat:

Have you checked your credit report in the last 12 months?



Appalachian Assistive Technology Loan Fund (AATLF)

### **Using Closed Captioning**

• To start using CC, click the caption button

#### Uso de la interpretación de idiomas

- Hagan clic en el icono de interpretación
- Seleccionen "Spanish"
- Después de seleccionar "español", hagan clic "Mute Original Audio"





### **Using American Sign Language (ASL)**

- To start using ASL, click the interpretation button
- From the menu, check ASL



Watch:
Sign language off

✓ Ass American Sign Language



## Financial Pathways to Independence

#### **Speakers:**

Will Hall, CEO, Pennsylvania Assistive Technology Foundation

Elizabeth Fust: Founder and President, Gathering Strength

Susan Tachau: Consultant and Board President, Appalachian Assistive Technology Loan Fund

Tracy Beck: Operations and Lending Director, Pennsylvania Assistive Technology Foundation

Erin Waddell: Social Service and Advocacy Manager, KY Office of Financial Empowerment

### Housekeeping

- This is being recorded
- Audio is muted
- Video is off
- If you have a question, please put it in the Q&A (not the chat)
- Complete the survey that will pop up at the end of the webinar
- A recording of the webinar and the slides will be available at <a href="https://aatlf.org/">https://aatlf.org/</a>

### Gathering Strength

Elizabeth Fust



- Located in Louisville, KY
- Gathering Strength is a disability-led nonprofit that empowers people with physical disabilities to achieve better health, increase self-sufficiency, and become more engaged in the community.
- Contact: <a href="mailto:hello@gatheringstrength.org">hello@gatheringstrength.org</a>
- Scan the QR code to learn more, or go to:



### Why Mini-Loans for Assistive Tech are Important in Kentucky

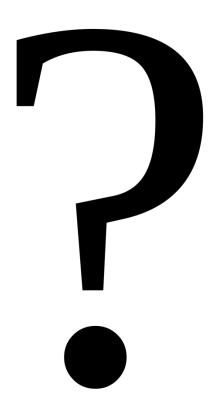
- The Kentucky Assistive Tech Loan Corporation lost its lending partner (Fifth Third Bank)
- 35% of Kentucky adults have a disability compared to 26% in U.S.
- People with disabilities, especially in rural counties in KY, are:
  - Significantly more likely to live on low incomes.
  - Significantly more likely to be unemployed than able-bodied peers.
- Assistive technology can be the difference between being able to:
  - Get out of the house or being isolated.
  - Working or being unemployed.
  - Being depressed or having a positive outlook.
- Isolation, lack of engagement in work and play, and depression all have an adverse impact on health and perceived quality of life.

### Poll Question – Assistive Technology

How have you acquired the assistive technology (AT) you or your family needed?

- ☐ Paid for it out of pocket
- Insurance
- Office of Vocational Rehabilitation (OVR)
- ☐ School District
- Kentucky Assistive Technology Loan Corporation (KATLC)
- Other (feel free to post your other source for AT in the chat)

NOTE: All answers are anonymous



## Appalachian Assistive Technology Loan Fund (AATLF)

Susan Tachau

Tracy Beck



### Appalachian Assistive Technology Loan Fund

- Non-profit organization with a mission of providing cash loans to Kentuckians with disabilities and their families for the purchase of assistive technology (AT).
- Subsidiary of Pennsylvania Assistive Technology Foundation.
- Majority of the Board and staff are individuals with disabilities and/or immediate family members.
- AATLF is a federally certified Community Development Financial Institution (CDFI), U.S. Treasury.

### AATLF Helps Kentuckians of All:

- Income levels
- Disabilities
- Health Conditions
- Ages
- Communities
- Cultural Backgrounds



### What is Assistive Technology (AT)?

Any device or service that can help a person with a disability or older adult do the things they want to do.





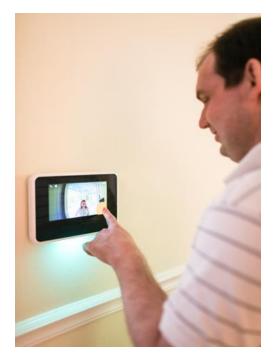


















### **AT Services**

- Evaluation
- Selection
- Design
- Installation
- Set-up
- Training
- Repair





### **AATLF Mini-Loan Program**

- ✓ \$100 to \$7,000
- ✓ 0% interest, no fees
- ✓ Repayment terms up to 48 months



Opportunity to build positive credit: All repayments are reported to Experian, TransUnion, and Equifax.

### AATLF Mini-Loan Example - John

John was diagnosed with ALS and recently became a wheelchair user. He contacted AATLF for a loan to purchase a smart speaker with a display and a smart thermostat, which would allow him to control his environment through his tablet. An AATLF Mini-Loan covered the cost of the new smart home devices, along with the installation and training expenses.

| AT  | Cost  | Mini-Loan   | Loan Payment  |
|---|-------|---|---------------|
| Echo Show,<br>Nest Thermostat,<br>Device Installation<br>and Training | \$530 | 0% interest<br>no fees<br>20-month repayment term | \$26.50/month |

### AATLF Mini-Loan Example - Patricia

Patricia has been blind for 63 years and requested a loan for an Iris Vision Magnifier. "The main thing I want to do with my new glasses is see all the things I haven't seen since I was very young. Just little things, like looking at a butterfly and being able to weed in my garden, to see nature, and all the things you take for granted. I don't want to sound dramatic, but that's really special to me. It's nice to look over and see my dog sleeping."

| AT                       | Cost    | Mini-Loan   | <b>Loan Payment</b> |
|--------------------------|---------|---|---------------------|
| Iris Vision<br>Magnifier | \$3,300 | 0% interest,<br>no fees loan<br>With repayment term of 36<br>months | \$91.67/month       |

### How to Apply for an AATLF Loan

- Complete an electronic loan application by going to AATLF.org.
- Paper applications are also available and can be mailed.
- Completed applications and supporting documentation can be mailed, faxed @ 484-674-0510, or submitted through a DocuDrop link.

If you would like the application mailed or need assistance with the application and documentation, please call AATLF @ 484-674-0506.

### Poll Question - Financial Empowerment Center

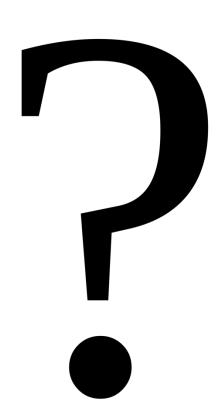
To gauge familiarity with Financial Empowerment Centers (FEC), have you or are you currently using the services of an FEC?



■ NO

■ What is an FEC?

NOTE: All answers are anonymous



### Louisville Office of Financial Empowerment

Erin Waddell



# FINANCIAL EMPOWERMENT

A Division of Resilience and Community Services



### Connection to safe and affordable bank accounts



One-on-one credit counseling at no-cost

### What is Credit?

**Credit** is the ability to borrow money and repay it later.

**Credit** can be a measure of reliability and responsibility.

Good credit is a great asset.

### What Does Credit Impact?

Ability to rent a home



Insurance premiums



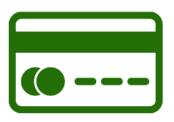
Interest rates on credit products



Ability to get a job



Applications for loans, credit cards



Security deposits



#### **Benefits of Good Credit:**

- Increases cash flow
- Creates opportunities to save
- Improves access to highquality financial products
- Improves employment and housing options
- Buffers economic shocks and smooths income

#### **Side Effects of Poor Credit:**

- Higher interest rates
- Problems getting a loan
- Higher security deposits
- Difficulty renting
- Difficulties with employment
- Higher insurance premiums

### **Credit Score** is a numerical representation of your creditworthiness based on your credit history.

- Ranges from 300 to 850.
- Calculated from the info on your credit report.
- Used to predict how likely you are to pay back a loan on time and influences credit approval, rates, terms, etc.

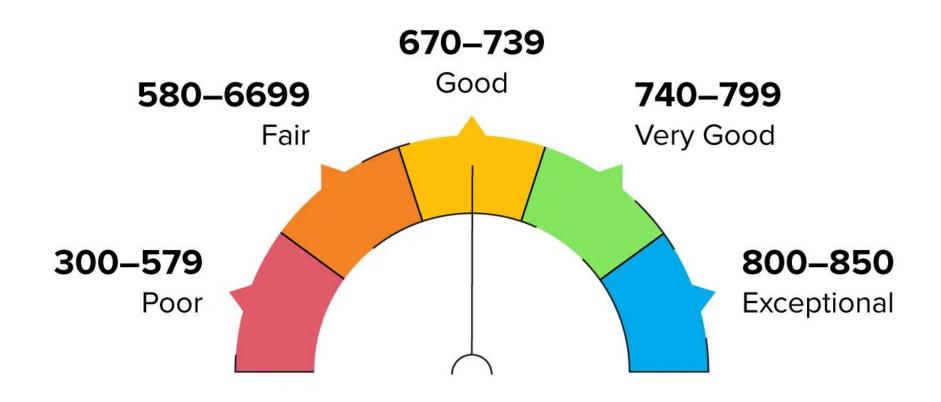


**Credit Report** is a record of your credit history - how you manage your credit and debts over time.

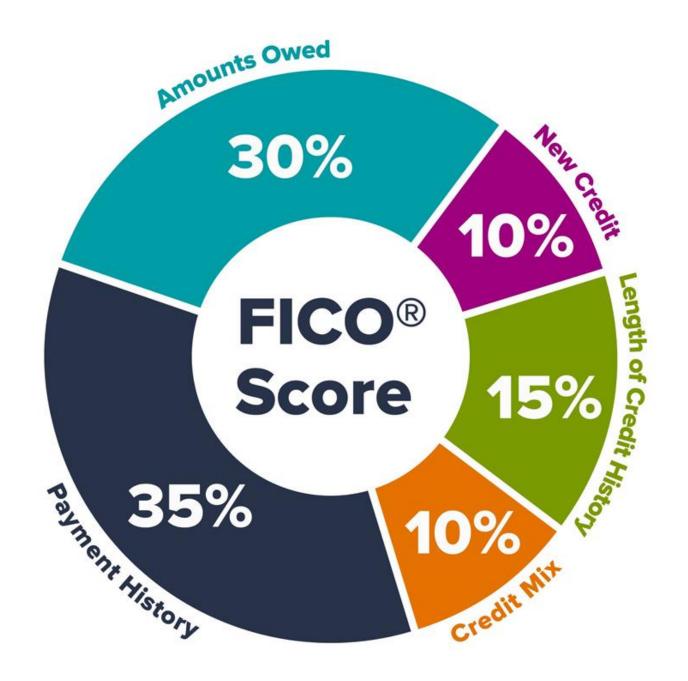
- Does not include your credit score.
- You can get a free copy of your credit report every week from each credit reporting company (Equifax, Experian, TransUnion).



### **FICO Credit Score Ranges**



Source: FICO®



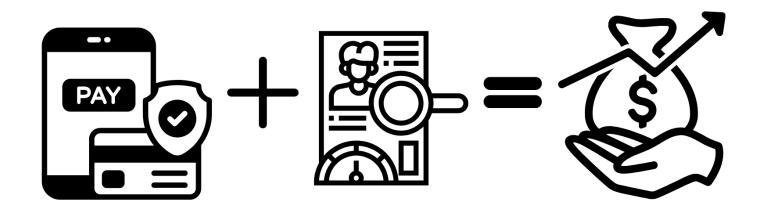
### Ways to Increase Your Credit Score

- ✓ Check your credit report frequently dispute errors
- ✓ Make on-time payments every time
  - ✓ Timely payments + reporting = improved creditworthiness
- ✓ Keep balances low
- ✓ Keep accounts open
- ✓ Have different types of credit
- ✓ Use products or services that can help you build your credit history
- ✓ Work with a credit counselor

### Use Products or Services to Build Your Credit

### Appalachian Assistive Technology Loan Fund's Mini-Loan Program

- Zero interest loan to purchase assistive technology
- No fees
- Flexible and affordable repayment terms
- Reports repayment to all three credit bureaus



### Work with a Credit Counselor to Improve Your Credit

#### Counselors can help you:

- Pull your credit report
- Review and understand your credit report
- Dispute any errors
- Make plans to build or establish credit
- Connect you to credit building products or opportunities
- Monitor progress over time





https://louisvilleKy.gov

### Credit and Other Financial Empowerment Resources

- <u>www.annualcreditreport.com</u> Free Annual Credit Report
- www.consumer.gov/credit Federal Trade Commission
- www.bankonlouisville.org Bank On accounts in Louisville
- www.labcservices.org Louisville Asset Building Coalition VITA free tax prep
- www.louisvilleky.gov/government/resilience-and-communityservices/louisville-financial-empowerment-center - Louisville Financial Empowerment Center

### THANK YOU

#### **Contact:**

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Gathering Strength Elizabeth Fust

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Appalachian Assistive Technology Loan Fund

https://aatlf.org

lending@patf.us







### Kentucky Assistive Technology (AT) Financing Convening

Join us for dynamic and informative virtual meetings, held monthly and tailored for individuals and organizations in Kentucky that interested in learning more about access to AT. These meetings hosted by the Center for Accessible Living (CAL) with participation from AATLF staff are designed to enhance awareness of AT financing options, including AATLF's 0% interest, no-fee Mini-Loan Program.

More information will be sent out after the webinar.



